

Dealer of Excellence →



## 2023 Dealer of Excellence Awards

Hyster-Yale Group is excited to recognize its top performing dealers with the 2023 Yale Dealer of Excellence award. This award honors Yale® dealers that have exhibited focused leadership and continue to drive their organizations to the highest level of performance in all functional areas of materials handling. To receive the award, dealers must meet rigorous business practice standards and performance criteria which are assessed and modified annually to ensure alignment with evolving customer expectations and heightened industry demands.

The following Dealer of Excellence recipients will be recognized for their performance and success in 2023.

### Congratulations to our 2023 recipients

#### North America

Alta Material Handling - Chicago	LiftOne - South
Alta Material Handling - Western MI	LiftOne - West
Alta Material Handling - NY Metro	LiftOne - Central
Alta Material Handling - NY Upstate	Medley Material Handling - West
Alta Material Handling - YIT an Alta Company	MH Equipment - Illinois
Berry Material Handling	MH Equipment - Iowa
Black Equipment - East	MH Equipment - Ohio North
Black Equipment - North	MH Equipment - Ohio South
Black Equipment - South	MH Equipment - St. Louis
Burns Industrial Equip - Pittsburgh	Papé - Eugene
Eastern Lift Truck - Baltimore DC DE	Wheeler Material Handling - Alabama
Eastern Lift Truck - Philly - South Jersey	Wheeler Material Handling - Tennessee
Fitzgerald Equipment	

#### Latin America

Disagro

*Our entrepreneurial, exclusive and independent dealer network provides us with a distinct competitive advantage and is integral in providing the expert knowledge and support that drives customer satisfaction and attracts new business. Every year, the Dealer of Excellence recipients demonstrate their willingness to enhance capabilities and commitment to the safety and well-being of their associates, while meeting the increasingly demanding recognition criteria. The consistency in which they stand out amongst a talented network of dealers is extraordinary.*

Sincerely,

**Bob Sattler**

Vice President, Dealer Business Development & HYG Financial Services  
Hyster-Yale Group



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