

IMMEDIATE OPENING

Industrial Equipment Sales Account Manager – Tulsa, OK

Company: Medley Material Handling
Location: Tulsa, OK 74146
Industry: Material Handling Equipment
Job Type: Employee - Full Time
Minimum Years of Experience: 2+ to 5 Years
Education Level: Bachelor's Degree
Career Level: Experienced (Non-Manager)
Salary: Base + Commission - Earning potential over \$100,000.00

Job Description

Medley Material Handling Company is seeking an Industrial Forklift Sales Executive, for our Tulsa Branch Location. This position will be assigned task of selling major equipment (forklifts) to new and existing accounts, through relationship selling.

Qualified applicants must possess the following:

Sign-on Bonus for Salespersons with Previous Material Handling Sales Experience

Excellent Communication Skills.

100% team player, promoting all aspects of the company and other salesmen.

Must be able to communicate with equipment operators, as well as CEO's.

Previous Verifiable Outside Business to Business Sales Experience.

Ability to Achieve Company Sales Goals and Market Share Requirements.

Microsoft Office (Word, Excel, Outlook Mail & Calendar) Computer Skills Required.

Self-motivated, with a Strong Desire to Succeed.

Seek a Long Term Career with an Established Corporation.

Medley provides sale representative with a competitive Base PLUS commission, car allowance, and a fuel card for business travel.

Medley will provide the sales executive with local and factory training.

About Medley Material Handling:

Medley Material Handling Company is one of the oldest and largest full line material handling equipment distributors with 6 locations in the Southwest, Including Oklahoma, Texas, New Mexico, and Juarez MX.

Medley is the exclusive distributor for Yale lift trucks, a line we have represented since 1956.

Benefits Offered (Contact Medley's HR Department for current rates on the following):

Health Insurance, Flexible Benefits Plan, Life and AD&D Insurance

Long-term disability insurance, Short-term disability insurance

Voluntary Dental & Term Life, Retirement Plan (401-K)

Company is a drug free workplace and all successful applicants must pass a drug screen, background and personality profile test prior to employment.

Email resume's to <mailto:jobs@medleycompany.com>
