

## IMMEDIATE OPENINGS

### Allied Material Handling Sales Account Manager

**Company:** Medley Material Handling

**Locations:** Oklahoma City – Tulsa – Amarillo – Lubbock – Midland/Odessa – El Paso – Albuquerque – Phoenix – and Juarez.

**Industry:** Material Handling Equipment

**Job Type:** Employee - Full Time

**Minimum Years of Experience:** 2+ to 5 Years

**Education Level:** Associate Degree

**Career Level:** Experienced (Non-Manager)

**Compensation:** Base + Commission - Earning potential \$40,000 to \$60,000 1<sup>st</sup> year  
Car Allowance + Fuel Card

#### About the Job:

Medley Material Handling has current opening for an Outside Material Handling Sales Rep/Account Managers

Qualifications Required:

Previous Outside Business to Business Sales Experience (3 years minimum)

Previous Material Handling and/or Industrial Supply Equipment Sales Experience.

Excellent Computer Skills, including, Excel, Word, Outlook.

Strong Attention to Detail.

Experienced Cold Caller / Major Account developer

Excellent Verbal, Written and Listening Skills

Clean driving record.

Ability to project manage the installation of the products we sell.

Cad or drawing skills helpful

#### Territory:

Sales Executives will be responsible for Allied Material Handling Product Sales in a protected territory.

Products represented include Material Handling Storage Equipment, Pallet Rack, Loading Dock Equipment, Conveyor Systems, Ergonomic Lift Tables and Lifting Equipment, Burden Carriers, Casters, and Utility Vehicles. High Speed Doors, Battery Handling Systems, Industrial Batteries and Chargers.

Successful Candidate will learn our software quoting system, learn how to layout a warehouse for storage equipment, and project manage the installation of products sold.

**Benefits Offered:** (Contact Medley's HR Department for current rates on the following):

Health Insurance, Flexible Benefits Plan, Life and AD&D Insurance

Long-term disability insurance, Short-term disability insurance

Voluntary Dental & Term Life, Retirement Plan (401-K)

Company is a drug free workplace and all successful applicants must pass a drug screen, background and personality profile test prior to employment.

*Email resume's to <mailto:jobs@medleycompany.com>*