

IMMEDIATE OPENINGS

Aftermarket Sales PSR For Indust./Const. Equipment

Company: Medley Material Handling

Locations: Oklahoma City – Tulsa – Amarillo – Lubbock – Midland/Odessa – El Paso – Albuquerque – Phoenix – and Juarez.

Industry: Material Handling Equipment

Job Type: Employee - Full Time

Minimum Years of Experience: 2+ to 5 Years

Education Level: Associate Degree

Career Level: Experienced (Non-Manager)

Compensation: Base + Commission - Earning potential \$40,000 to \$60,000 1st year

Aftermarket Sales for Industrial/Construction PSR

About the Job

IMMEDIATE OPENINGS!

Aftermarket Sales for Industrial/Construction Equipment, PSR

We provide sale representative with a competitive salary PLUS commission, car allowance, and a fuel card for business travel.

Sales Representatives Qualifications:

Previous B2B Experience within Industrial/Construction industry

Previous Service Related Knowledge. Excellent Communication Skills.

Ability to Achieve Company Sales Goals, Objectives & Territory Growth.

Microsoft Office (Word, Excel, Outlook Mail & Calendar) Computer Skills Required.

Commitment to Total Customer Satisfaction.

Self-motivated, and Aggressive, with a Strong Desire to Succeed.

Ability to Execute Planned Sales Calls and Effective Territory Coverage.

Seek a Long Term Career with an Established Corporation.

Responsibilities:

Signing up new customers on Planned Maintenance Agreements

Conducting Forklift Drivers Training Classes

Selling Short Term Rental Equipment

Maintain Existing Customers

Generate New Equipment Leads

Benefits Offered: (Contact Medley's HR Department for current rates on the following):

Health Insurance, Flexible Benefits Plan, Life and AD&D Insurance

Long-term disability insurance, Short-term disability insurance

Voluntary Dental & Term Life, Retirement Plan (401-K)

We are a drug free workplace and all successful applicants must pass a drug screen, background and personality profile test prior to employment.

Email resume's to <mailto:jobs@medleycompany.com>